

# The **comsys** Maritime VSAT Report

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## 5<sup>th</sup> edition



COMSYS wrote the first ever VSAT report in 1988 being the first consultancy company engaged with the companies that were initiating VSAT technology. As VSAT finally began to penetrate into the maritime business at greater scale we initiated our first report in 2007. We have always provided forecasts and every time COMSYS initiated a new report we publically show how accurate our forecasts look against the latest known data and we know of no other company that does that. The COMSYS Maritime VSAT Report has always been considered the most honest and accurate with many industry senior people shouting out compliments about our work and almost all our forecasts have been relevant.

This latest study offers complete and detailed coverage of the maritime VSAT market following 12 months of intensive research and over 185 interviews with VSAT operators, MSS service providers, industry insiders, maritime experts, hardware vendors and maritime industry associations. The report provides information on the current level of VSAT penetration into the stabilised antenna service business covering the current and prospective stabilised antenna manufacturers, market shares of the major operators, systems in use and market segmentation. Distinction is drawn between the oil & gas and maritime segments of the market.

Building on the already-extensive knowledge base within COMSYS, we have extended our maritime VSAT database with details of vessels and rigs in service with more than 120 operators worldwide. The report draws on this data to offer an unrivalled view of how this market has developed over the past five years and the trends and demands that are driving it forward today.

The report comprises over 200 pages with 56 tables and 86 charts and figures provide a statistical analysis of the service market by number of vessels in service and revenues. This data is both historic and includes four year forecasts out to 2023 which are calculated as "Most Likely" and "Optimistic". As always, COMSYS bases its information on primary research and builds from the ground up. The COMSYS Maritime VSAT Report is provided in PDF form and includes:

- Current VSAT penetration by operator and maritime segment type by number of vessels and revenues.

- Competing technologies to VSAT systems.

- Analysis of the stabilised VSAT antenna manufacturers, production, technology trends, pricing, market shares and revenues.

- Size of the maritime market segmented as O&G Rigs & Platforms; High-End Commercial (Cruise, Ferries, etc.); Mainstream Commercial (Tankers, Containers, Dry Bulk, etc.); Fishing (Trawlers, Production, etc.); Leisure; Military & Government and Inland Waterways.

- Available and addressable markets for stabilised VSAT services.

- Market drivers and inhibitors.

- Four year "Most Likely" and "Optimistic" forecasts by number of vessels and revenues by maritime segment.

To find out more, either visit our website: [www.comsys.co.uk](http://www.comsys.co.uk) or call us on +44-1727-832288 or contact either Susan Bull at [susan@comsys.co.uk](mailto:susan@comsys.co.uk) or Adrian Bull at [adrian@comsys.co.uk](mailto:adrian@comsys.co.uk).

